Law, Justice & Development Week 2013 Dispute Boards and Public Private Partnerships

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Dispute Resolution Board Foundation. Moving projects forward since 1996.



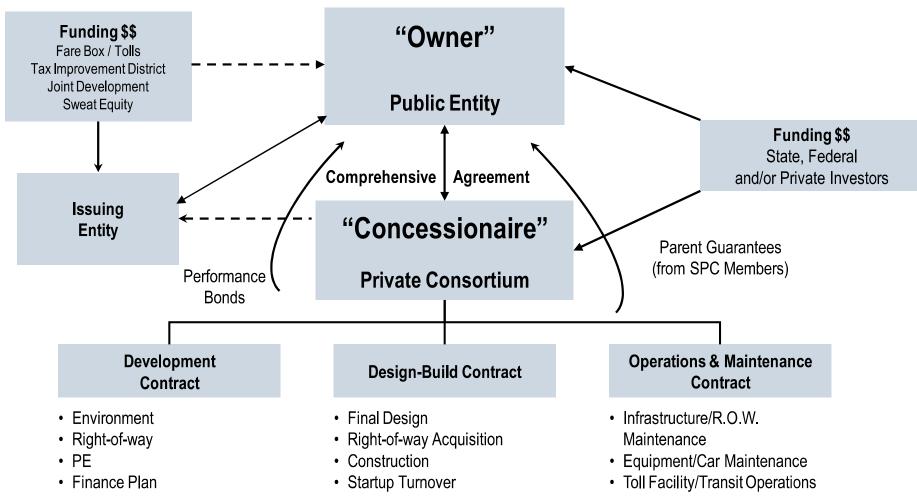


Starting Point: Dispute Systems Design (DSD)

Dispute Systems Design Steps:

- → Develop a "Claim Risk Profile":
 - Parties/Friction Points
 - → Types of Disputes
- → Understand and Effectively Deploy:
 - Dispute Avoidance Tools
 - Dispute Resolution Tools

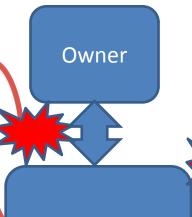
PPP Project Structure



- Owner risk event DSCs, permitting, ROW
- Scope issues
- Owner changes (pricing)
- Owner interference
- Warranty issues
- O&M issues (esp. capital maintenance)
- Handback requirements
- Toll revenue/ROI issues

Lenders Guarantors

- Construction funding vs. operational funding
- Toll revenues vs. ROI
- Credit risk, esp. if unfunded liabilities for additional costs, delay, LDs, etc.
- Sub production/execution delays
- Design/workmanship issues
- Scope/pricing issues
- Warranties
- Product issues
- Long-term warranties
- O&M issues w/materials & equipment



Concessionaire

DB Team

- E&O claims
- GL claims
- BR claims
- WC claims
- Surety issues, esp. subs
- Completed Ops coverage
- Operational coverages vs. construction coverages

Insurers Sureties

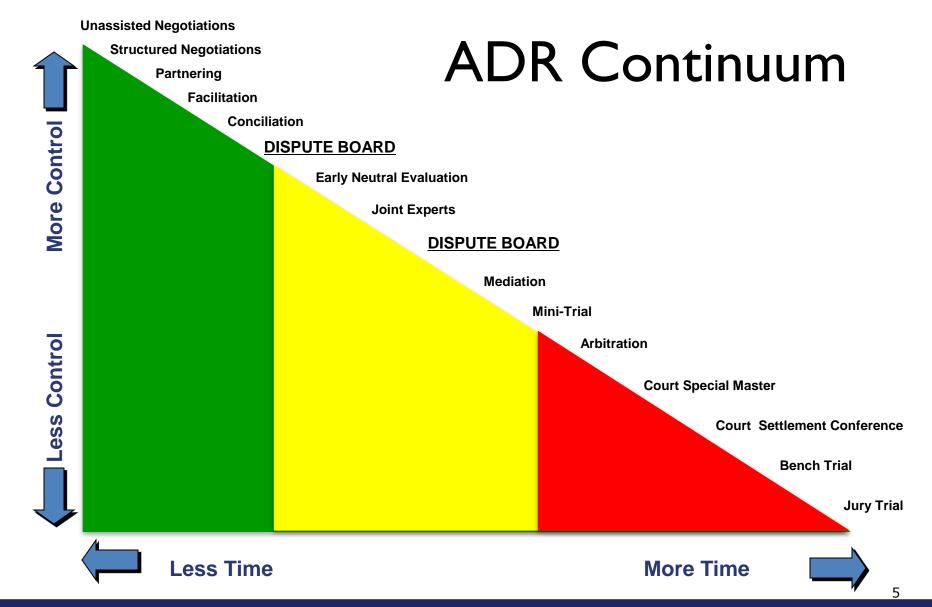
- Contractor/Designer relationship (JV vs. sub)
- Production/execution delays
- Design vs. workmanship issues



Subcontractors Subconsultants Suppliers

P3 Friction Points







Summary: Key P3 Mega Project Features

- → Complex, high risk
- → Many phases, changing stakeholders
- → Construction Phase and Operational Phase impacts on the environment and community
- → Relationship building is as important as P3 program management and delivery plans



Standing DBs on Mega Projects

→Benefits:

- Encourages collaboration among parties
- Improves relationship with external stakeholders
- → Maximizes dispute prevention role

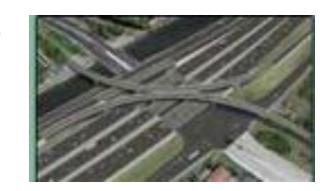
→ Challenges:

- Defining scope of role/responsibility
- → Different project phases/players over time
- → Long term commitment by all parties



Case Study: I-595 in Florida

- →P3 agreement between Florida DOT and Concessionaire
- →DBFOM agreement spanning 35 years (largest P3 in US)



- →US\$1.2 Billion
- →Three member standing DRB (bt. owner and concessionaire)
- → Standing DRB within DBT



Case Study: LISEA High Speed Rail

- →50-year P3 concession contract
- → Largest ever rail concession contract

- →€7.8 Billion
- →Three member standing Dispute Board (bt. Owner and Concessionaire)





Smaller P3 Projects

- → Single Person Standing Dispute Board
- →Benefits:
 - → Scalability: smaller issues, lower costs
 - → Easier to offer informal assistance (advisory opinions)
- → Challenges:
 - Lose benefit of 3-member DB complementary skill sets



Single Person DB Models

- → Caltrans Dispute Resolution Advisor
 - Single person appointed at project start
 - → No regular site visits
 - Available to parties to address and resolve issues early (as called upon)
- → Hong Kong Dispute Resolution Advisor
 - → Gatekeeper for the parties to select best resolution path



- → Use Standing Board (not ad hoc)
 - Initiated at beginning of project
 - → Regular site visits
 - → Remains in place through all phases of the project, including concession operations phase



- → Emphasis on dispute prevention attributes
 - Expand role to include all P3 parties
 - > Expand role to include outside stakeholders
 - → Early identification/resolution of issues
 - Informal assistance/advisory opinions encouraged



- → Emphasis on quality of DB members
 - > Experienced in the work of the project
 - → Experienced in alternative project delivery
 - → Experienced in collaboration/facilitation
 - Available to serve for the duration of the project



Public Private Partnerships: What is Different?

- → Complex, long-term relationships
- → More shared risk and reward
- → More stakeholders, including outside groups (environmental, social, etc.)
- → Greater need for "real time" dispute avoidance and dispute resolution systems
 - all leading to a <u>requirement for</u> <u>collaboration</u> among <u>all parties</u>.





Questions?



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