

Governmental processes facilitating infrastructure project preparation: Case study from Indonesia

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A G20 INITIATIVE



Welcome and introduction

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Agenda

- Introduction
- Overview of reference guide on governmental processes facilitating infrastructure project preparation
- Indonesia case study on government actions and processes to facilitate project preparation
- Q&A



Introduction to the Global Infrastructure Hub

- The GI Hub is an independent organisation, established in 2014 by the G20 to increase the flow and quality of infrastructure investment opportunities in all countries
- We share data, knowledge and leading practices, and help the public and private sectors work more closely to deliver crucial public infrastructure projects
- The GI Hub is staffed by international infrastructure specialists from the public and private sectors
- One of the key mandates which the G20 gave to the GI Hub was to develop and promote leading practices in infrastructure development



Leading practice reference guides and tools: an introduction

- Governmental processes facilitating project preparation (launched January 2019)
- The PPP Risk Allocation Tool, released in June 2016, was the first of the GI Hub's leading practice initiatives (updating with additional social sectors forthcoming 2019)
- The PPP Contract Management Tool (launched July 2018)
- Leading practice reference tool on inclusive infrastructure (consultative version, March 2019)
- Guidance on national infrastructure banks (consultative version, March 2019)
- Output specifications for quality infrastructure PPPs (forthcoming 2019)



Governmental processes facilitating infrastructure project preparation

www.gihub.org/project-preparation/

Background

- Lack of well-prepared, bankable infrastructure projects considered one of the key bottlenecks to investment
- Project preparation a key theme of Argentina's G20 Presidency in 2018, component of Argentina's Roadmap to Infrastructure as an Asset Class – theme continuing under Japan 2019, with a focus on Quality Infrastructure
- GI Hub has developed a practical guide for governments, informed by a countrylens review of leading practices
- Overall goal to help increase the global pipeline of well-prepared bankable infrastructure projects, leading to an increase in flow and quality of infrastructure investment



Governmental processes facilitating infrastructure project preparation Leading Practices Reference Tool



Enabling environment for project preparation Policy framework and public institutional capacity (Chapter 2)

Financing project preparation PPFs | PDFs | Government budget (Chapter 3)





Infrastructure planning and project prioritisation Planning | Prioritised projects pipeline (Chapter 4)

Project feasibility, reviews and approvals Project concept and pre-feasibility | Feasibility | Reviews, audit and approval (Chapter 5)





Project communication

Stakeholder engagement | Market sounding (Chapter 6)

Project procurement Project implementation







Overview: Reference guide on governmental processes facilitating infrastructure project preparation

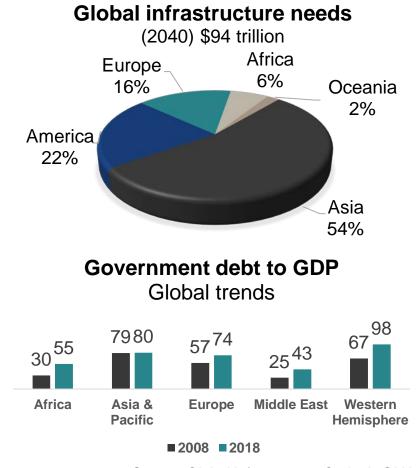
Anand Madhavan Director, Infrastructure and Public Finance CRISIL

Context Global Infrastructure outlook

- \$94 tn investment by 2040 to meet global infra needs
 - Asia ~over half of global investment needs
 - Road and power sectors account for highest share

• Raft of constraints inhibit infrastructure creation

- Unclear policies, poor project fundamentals, inadequate risk-adj returns, weak institutional capacity
- Quality project preparation is critical
 - Past studies peg project preparation costs at ~5-12% of investment
 - At the lower end of this range, financing need for project preparation translates to \$750 billion or \$30 billion annually.



Source: Global Infrastructure Outlook, GI Hub

Capacity to drive **effective project preparation** critical 2018 G20 working group roadmap, G20 principles for project preparation recognised this



Focus is on early-stage project preparation activities



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Project communication Stakeholder engagement | Market sounding (Chapter 6) Project Project

procurement

implementation

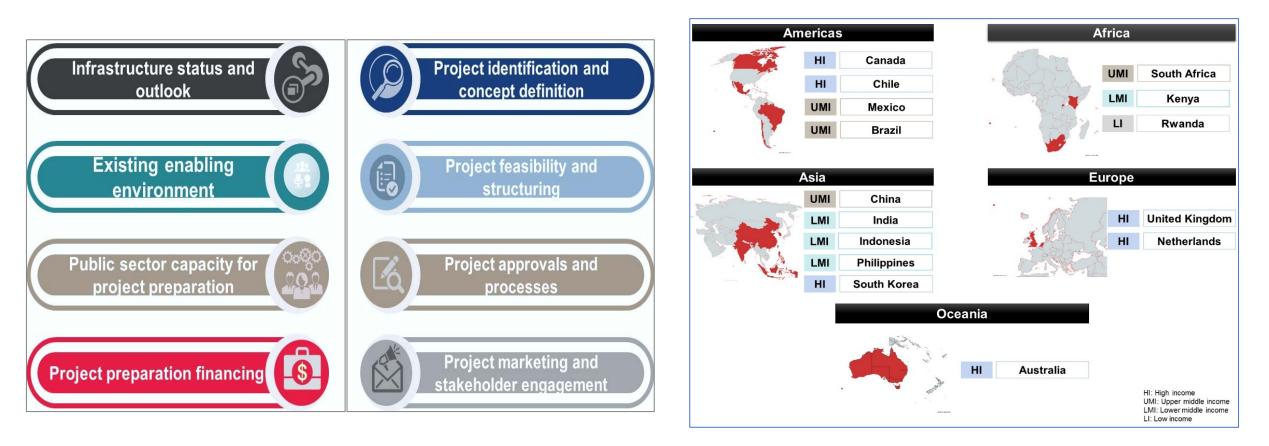




Approach

Focus areas

Country review – 15 nations





Enabling environment 1

1. Policy framework

Clear policy / legislative framework	MIRT Policy Framework, The Netherlands
Agility and evolution of policy frameworks to meet changing infra development needs	Republic of Korea
Follow-up guidelines, standards and processes to make policy actionable	UK Tools for project preparation & mgmt
Aligned cascading of policy across national, sub-national governments	State Infrastructure Units, Australia
Sector-specific policies to help drive infrastructure project preparation in thrust areas	REIPPP Programme, South Africa
Adapting contextually relevant global practices accelerates capacity creation	Gateway review – Australia & The Netherlands
Global Infrastructure Hub	gihub.org

Enabling environment 2 2. Public institutional capacity

Global

frastructure

Empowered central agencies to institutionalise project preparation capacity, standards	IPA UK and PIMAC, Korea
Sector-specific agencies when investment, transformation needs significantly large	EPL, Brazil NHAI, India
In central agencies handling multiple roles, capacity, conflicts need to be addressed	MIWM & Rijkswaterstaat, The Netherlands
Distinct governance structures to prepare, implement large complex projects	DoE IPP Unit, SA, DMRC, India

Financing project preparation

Current institutional models and facilities

Government budgetary allocation

• Forms the largest source of project preparatory funding

Project development funds

- Operated under nodal ministry of Government
- Gatekeeper for approval of funds for project preparation

Project preparation facilities

- Response by MDBs to address scarcity of bankable projects
- Set up with different arrangements and regional focuses.
- Also often provide technical assistance and capacity building support





Infrastructure planning and project prioritisation

Infrastructure planning

- Long-term infrastructure plans to translate a base line into committed priorities, goals and projects
- Infrastructure planning anchored in a capable, empowered public institution
- Infrastructure planning at all levels of government and cascaded among GCAs and sub-national governments (Investing in Canada – 12 year plan)
- Periodic revision reflecting lessons, builds credibility (National Audit by Infrastructure Australia)
- Linkage with downstream actions (Brazil's Pluri Annual Plan (PPA – a 4-year plan), Budget Directives Law (LDO – annual) and Annual Budget Law (LOA))

Project prioritisation

- GCA-level master plans, linked to priorities in national plans are useful starting points (SA, Mexico)
- Mechanisms to track and monitor projects of strategic importance (Indonesia, UK)
- Evidence-based analysis to prioritise projects (including through use of tools like World Bank's Infrastructure Prioritization Framework)



Project feasibility, reviews and approvals

Structured approach to project initiation; Independence in early stage evaluation	PFS, PIMAC, Korea
Frameworks and guidelines to facilitate comprehensiveness of feasibility evaluation	UK 5 Case model
Greater rigor and scrutiny in feasibility evaluation for PPP implementation	WB PST and VFM, PIMAC
Well-defined workflows, multi-stage reviews help build rigour and efficiency	SNI, Chile Gateway Review, UK
Audits to manage risks effectively	TCU Brazil



Project communication

Map stakeholders, and their preferences, and assess the intensity of communication efforts required.

Develop and deliver an appropriate communication plan to engage stakeholders effectively

gihub.org

Proactive engagement to market projects and elicit early stage feedback is crucial

Create **dedicated capacity** within government for stakeholder communication



Concluding remarks

- The Reference Tool synthesises lessons and practices from global, national, and sub-national level experiences to support governments in making project preparation processes more effective
- Integrates global best practices with peer-to-peer learning (among similar economies) helping countries devise customised solutions to the project preparation challenges rather than a one-size-fits-all approach
- Serves as a reference point for the unique tools/ guidance for project preparation adopted globally
- It blends conceptual inputs with country case examples and best practices, including the enabling environment and covering each stage of project preparation





Indonesia case study on governmental processes facilitating project preparation

Freddy Rickson Saragih Director





Questions?

