LATIN AMERICA AND CARIBBEAN

EL SALVADOR

Preparation of PPPs

| 7 | Central budgetary authority's approval | Yes | Both before tendering and contract signature |
|---|---|-----|---|
| | Fiscal treatment of PPPs | Yes | Both budgetary and accounting/reporting treatment |
| | PPPs' prioritization consistent with public investment prioritization | No | |
| / | Economic analysis assessment | Yes | Specific methodology developed |
| | Fiscal affordability assessment | Yes | No specific methodology developed |
| | Risk Identification | Yes | Specific methodology developed |
| | Comparative assessment (value for money analysis) | Yes | Specific methodology developed |
| | Financial viability or bankability assessment | Yes | Specific methodology developed |
| | Market sounding and/or assessment | Yes | No specific methodology developed |
| | Environmental impact analysis | Yes | Specific methodology developed |
| | Assessments included in the RFP and/or tender documents | No | |
| | Draft PPP contract included in the RFP | Yes | Tender documents also available online |
| / | Standardized PPP model contracts and/or transaction documents | No | |

Procurement of PPPs

| Evaluation committee members required to meet specific qualifications | Yes | Detailed membership and/or qualifications regulated |
|---|-----|--|
| Public procurement notice of the PPP issued by procuring authority | Yes | Available online |
| Foreign companies permitted to participate in PPP bidding | Yes | |
| Minimum period of time to submit the bids | Yes | 14 calendar days |
| Availability of various procurement procedures for PPPs | | Open procedure (single-stage tendering). Restricted procedure (competitive procedure with prequalification stage). Competitive dialogue and/or multi-stage tendering |
| Direct negotiation not discretionary | Yes | |
| Tender documents detail the procurement procedure | Yes | |
| Tender documents specify prequalification/shortlisting criteria (if apl.) | Yes | |
| Clarification questions for procurement notice and/or the RFP | Yes | Answers publicly disclosed |
| Pre-bidding conference | Yes | Results publicly disclosed |
| Financial model submitted with proposal | Yes | |
| Proposals solely evaluated in accordance with published criteria | Yes | |
| Treatment when only one proposal is received | Yes | Detailed procedure not regulated |
| Publication of award notice | Yes | Available online |
| Notification of the result of the PPP procurement process | Yes | Grounds for selection included |
| Standstill period | Yes | 5 calendar days. Standstill period not set out in the award notice |
| Negotiations with the selected bidder restricted | Yes | |
| Publication of contract | Yes | Available online |

PPP Contract Management

| | System to manage the implementation of the PPP contract | Yes | Establishment of a PPP contract management team. Participation of the team in procurement. Elaboration of a PPP implementation manual. Risk mitigation mechanism. Detailed membership and/or qualifications of the PPP contract management team regulated |
|---|--|-----|---|
| 2 | System for tracking progress and completion of construction works | Yes | Performance information is published online |
| | Monitoring and evaluation system of the PPP contract implementation | Yes | Performance assessment against established criteria. Private partner provides periodic information. Procurement authority gathers information. Performance information is published online |
| | Foreign companies permitted to repatriate income | Yes | |
| | Change in the structure (stakeholder composition) of the private partner and/or assignment of the PPP contract regulated | Yes | Changes in the private partner during an initial period regulated. Same qualifications legally required for the replacing entity |
| | Modification/renegotiation of the PPP contract (once the contract is signed) regulated | Yes | Approval by an additional government authority required. Unilateral modification by the procuring authority possible. Regulations about: changes in the scope; changes in the economic balance; changes in duration; changes in the price or tariff |
| | Circumstances that may occur during the life of the PPP contract regulated | Yes | Force majeure. Material adverse government action. Change in the law. Subcontracting |
| | Dispute resolution mechanisms | Yes | Domestic arbitration. International arbitration. Investor-State Dispute Settlement (ISDS) |
| / | Lenders' step-in rights | Yes | |
| | Grounds for termination of a PPP contract | Yes | Consequences of termination expressly regulated |
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Unsolicited Proposals

| // | Regulation of USPs | Expressly regulated |
|--------------|--|--------------------------------------|
| | Assessment to evaluate unsolicited proposals | Yes |
| V | Vetting procedure and/or pre-feasibility analysis of USPs | Yes |
| | Evaluation of consistency of USPs with other government priorities | Yes Detailed procedure not regulated |
| // | Competitive PPP procurement procedure for USPs | Yes |
| \mathbb{Z} | Minimum period of time to submit the bids | Yes 60 calendar days |