

# Municipal Public-Private Partnership Framework

## Full Description

The Municipal PPP Framework is a tool developed specifically for local governments to help them understand and implement PPPs, keeping in mind their characteristics, needs and challenges. The Framework is inspired by best practices from PPPs around the world adjusted to be most relevant for municipal PPP, easy to use, practical and better aligned to the capacities and capabilities of local government.

The tool kit offers a comprehensive and concise approach to PPPs, with sample terms of reference, bidding documents, and PPP agreements. Also, includes a series of summaries of relatable projects to inspire local decision-makers with innovative, creative opportunities for municipal PPP to help towns and cities provide better services and deliver sound infrastructure projects on an appropriate scale. For further information, please contact [jdelmon@worldbank.org](mailto:jdelmon@worldbank.org).

The Framework is organized around an [Executive Summary](#) and a [Guidance Note](#) that outlines how to implement municipal PPP. It is supported by a series of modules, twenty in all; each provides more detail on specific issues important to municipal PPP. The Guidance Note and Modules are enhanced by the Project Summaries.

## The Framework Modules

**[Module 1: Municipal Readiness](#)** – a simple tool to assess a municipality and what it needs to do to be better prepared to implement a program of municipal PPP projects.

**[Module 2: Project Concept Assessment](#)** – a simple tool to assess an individual municipal PPP project and how to better prepare the project.

**[Module 3: Project Concept Note](#)** – a sample project concept note to be used when first gathering information about a municipal PPP project.

**[Module 4: Feasibility Study](#)** – a sample of the type of information that should be included in a feasibility study to assess a proposed municipal PPP project.

**[Module 5: Managing Consultants](#)** – advice on how to manage consultants when developing a municipal PPP.

**[Module 6: Sample Consultants TOR](#)** – sample terms of reference for hiring a consultant to support developing a municipal PPP project.

**[Module 7: Procurement Process](#)** – description of the procurement process for a municipal PPP project.

**[Module 8: Sample Request for Qualification](#)** – provides a sample municipal PPP RFQ.

**[Module 9: Sample Request for Proposal For Single-Stage Bid Process](#)** – provides a sample municipal PPP RfP for a single stage bid process.

**[Module 10: Sample Request for Proposal For Two-Stage Bid Process](#)** – provides a sample municipal PPP RfP for a two stage bid process.

**[Module 11: Sample Municipal PPP Agreement](#)** – provides a sample PPP agreement for a municipal PPP.

**[Module 12: Contract Management](#)** – advice on how to manage/implement a municipal PPP.

**[Module 13: Capacity Building](#)** – guidance on developing a capacity building program for a municipality seeking to implement PPP.

**[Module 14: Communication Strategy](#)** – advice on developing a communication strategy for municipal PPP.

**[Module 15: Sector Issues](#)** – an introduction to the specific issues that arise in municipal PPP projects in different sectors.

**[Module 16: Harnessing Land Value Capture](#)** – an introduction to the principles of land value capture and how a municipal PPP project can leverage capital from associated increases in land values.

**[Module 17: Capturing Commercial Value](#)** – a discussion of methods by which municipal PPP projects can create opportunities for more commercial activities and leverage more commercial revenues.

**[Module 18: Community Engagement](#)** – advice on ensuring community engagement during project preparation and implementation.

**[Module 19: Private Context](#)** – a description of private sector interests and approaches to municipal PPP projects, to help municipal staff understand better the context of their partners.

**[Module 20: Summary Practical Advice for Decision-Makers](#)** – a summary of lessons learned from municipal PPP projects and programs around the world.

**[Project Summaries](#)** – brief summaries of 100 projects from around the world, providing examples of successes and challenges, and innovative ideas on solutions.

The Municipal PPP Framework is funded by the Global Platform for Sustainable Cities, which in turn is funded by the Global Environment Fund. It works with practitioners and thought leaders from around the world to develop solutions for sustainable urban growth, and across three pillars: sustainability, municipal planning and management and municipal finance.



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