

# [Examples of Policies of International Contractors Promoting SMEs](#)

## Full Description

It should be noted that many large international contractors will also have a diversity or inclusion policy that includes use of SMEs where possible. Some samples of such policies are below.

[Skanska Sustainable Procurement](#): In this document, Skanska implements procurement policies that comply with their corporate values, such as care for life and ethics and transparency. The structure requires the Swedish construction firm to practice ‘equal and diverse procurement’ that includes SMEs, ethnic minority businesses, and suppliers from other under-represented or protected groups.

[Supplier Guide: Executing Work with Bechtel 2017](#): The ‘supplier diversity goal’ of US firm Bechtel, as explained in its guide, encourages maximizing opportunities for companies near the site of the project as well small and disadvantaged businesses.

[Supplier Diversity Policy \(Fluor\)](#): This proactive business initiative seeks to expand the opportunities offered to Diverse Suppliers, building upon their combined strengths to drive mutual success.

## Related Content

[SMEs and PPPs](#)

[Laws and Regulations on Inclusion of SMEs in PPPs](#)

[Promotion of SME Participation in PPP Laws and Regulation](#)

[Promotion of SMEs/Local Content in Public Procurement Laws and Regulation](#)

[Sector-Specific Laws and Regulations Promoting SMEs/Local Content](#)

[Bidding Documents and Contractual Provisions regarding inclusion of SMEs in PPPs](#)

[Examples of Policies that Incorporate Existing Operators into New PPPs](#)

[Further Reading in SMEs and PPPs](#)

## Additional Resources

[Sub-national and Municipal PPPs](#)

[Gender Equality & PPPs](#)

[How to foster a more inclusive environment for SMEs in PPPs?](#)