Examples of Policies of International Contractors Promoting SMEs

Full Description

It should be noted that many large international contractors will also have a diversity or inclusion policy that includes use of SMEs where possible. Some samples of such policies are below.

Skanska Sustainable Procurement: In this document, Skanka implements procurement policies that comply with their corporate values, such as care for life and ethics and transparency. The structure requires the Swedish construction firm to practice ‘equal and diverse procurement’ that includes SMEs, ethnic minority businesses, and suppliers from other under-represented or protected groups.

Supplier Guide: Executing Work with Bechtel 2017: The ‘supplier diversity goal’ of US firm Bechtel, as explained in its guide, encourages maximizing opportunities for companies near the site of the project as well as small and disadvantaged businesses.

Supplier Diversity Policy (Fluor): This proactive business initiative seeks to expand the opportunities offered to Diverse Suppliers, building upon their combined strengths to drive mutual success.

Related Content

SMEs and PPPs
Laws and Regulations on Inclusion of SMEs in PPPs
Promotion of SME Participation in PPP Laws and Regulation
Promotion of SMEs/Local Content in Public Procurement Laws and Regulation
Sector-Specific Laws and Regulations Promoting SMEs/Local Content
Examples of Policies that Incorporate Existing Operators into New PPPs
Further Reading in SMEs and PPPs

Additional Resources

Sub-national and Municipal PPPs
Gender Equality & PPPs
Small Scale Water Projects - Rural and Peri-Urban

How to foster a more inclusive environment for SMEs in PPPs?