Risk Matrix for Ports

Full Description

In selecting appropriate port for asset recycling, the selected port should have an operating track record, thereby **de-risking the private sector of upstream risks**, such as land acquisition, project planning, design risk, construction risks (time and cost-overrun risk), and development-related approvals.

Checklists of issues to consider when preparing or reviewing sector-specific asset recycling guidelines for ports:

- Operating Risk
- Demand / Revenue Risks
- Financial Risk
- Change in Law
- Force Majeure
- E&S Risks
- Climate Risks

Sample risk matrix – Ports

Risk		Description	Public	Private	Shared	Mitigation
OPERATING RISKS	Inadequate performance	The risk of service quality provided by the concessionaire not meeting contracted service standards or availability.		X		Ensuring the appointment of a competent concessionaire, or private sector party that can remediate any inadequacies in performance. Periodic monitoring and reporting of the compliance with the port minimum service standard.

R	tisk	Description	Public	Private	Shared	Mitigation
O&M costs overrun	Risk of O&M costs being higher than forecast or budgeted.		X		of a compete concess or private sector party with e	e xperienced gement

1	Risk		Public	Private	Shared	Mitigation
Life cycle costs overrun	Risk of lifecycle costs being higher than forecast or budgeted.		X		of a compe	sionaire gement g ial ge sed g sed

R	tisk	Description	Public	Private	Shared	Mitigation
Utilities costs overrun	Risks of utility costs being higher than estimated or budgeted due to inefficiencies or increased charges.		x		of a compe conces proact asset	sionaire; tive gement ained

	Risk	Description	Public	Private	Shared	Mitigation
Latent Defects and Existing Liabilities	Risks of latent defects and existing liabilities in the port assets.			X	Conducted adequate the diligent the concess to bear the risk up to a certain thresh beyond which the risk will be borne by the public sector.	ate cal nce; sionaire old d

R	iisk	Description	Public	Private	Shared	Mitigation
DEMAND / REVENUE RISKS	Demand and traffic risk	Actual traffic is lower than forecast causing a shortfall in revenue against budgeted revenue.		X		Ensure that traffic forecast are conducted by qualified and experienced advisers; defer timing of capacity-driven capital expenditure program; redeployment of staff and recalibration of level and intensity of operational functions.
	Failure to collect toll charges	Due to failure or non- optimality of collection system from users.		X		Proven collection system and good operational performance.
	Tariff setting risk (1)	Risk that toll charges indexation does not match inflation or cost increases and escalations, thereby impacting margins.			x	Clear regulations or contract terms that regulate the rate and adjustments of toll charges.

F	Risk		Public	Private	Shared	Mitigation
Tariff setting Risk (2)	The relevant authority does not approve escalation as per agreed fee and charges escalation mechanism.	X			Contra should provid that this constit a default on the part of the author	e cute t
FINANCIAL RISK	Failure to achieve financial close	Inability to achieve financial close due to market uncertainty or the project capital structure is not optimal.		X		Good coordination with potential and credible lenders. Ensure quality in financing aspects of the bid (including potential lenders and feasibility of proposed financing) and monitor progress of financing process.
	Foreign exchange rate risk	Fluctuation of foreign exchange rate.		X		This will depend on the currency in which charges and fees are denominated.

Risk		Description	Public	Private	Shared	Mitigation
Inflation and interest rate risk	Increase of inflation rate used for estimating lifecycle costs and interest rate.		x		Fee and charge indexa factor; interes rate hedgin	tion st
CHANGE IN LAW	General change in law	Change in law such as taxation which impacts all businesses and industries.		X		General change in law risk should be borne by the concessionaire.
	Discriminatory or project specific change in law	Change in project-specific law or regulation such as fee and charges setting.	X			Mediation, negotiation; political risk insurance.

R	isk	Description	Public	Private	Shared	Mitigation
FORCE MAJEURE	Natural disasters	The occurrence of natural disasters disrupting operations.			X	Insurance, to extent possible. In extended FM, parties will have the right to terminate. Climate adaptation plan. Emergency Preparedness and Response plan (EPR plan) / Disaster Risk Management plan (DRM plan). Incorporate Qualified Climate Risk Events.
	Political force majeure	Events of war, riots, civil disturbance.			X	Insurance, to extent possible; termination with compensation if settlement cannot be reached.
	Prolonged force majeure	If above prolongs for 6 to 12 months, may cause economic problems to the affected party (esp. if insurance does not exist).			x	Either party should be able to terminate the contract and trigger an early termination.

R	tisk	Description	Public	Private	Shared	Mitigation
E&S Risks	E&S risks management	Ports development and operation create many E&S impacts and risks, which if not appropriately managed, can result in impact on the social and natural environment. Potential oil spills.		X		The party in charge for construction and Operation and Maintenance (O&M) to have in place an ESMS and develop E&S Studies addressing the E&S project impacts and risks and consistent with applicable laws. Oil spill equipment, training and membership to 24/7 365 days response services. Provide shore power to reduce emissions from ships at berth. Foster use of sprinkler system (dust emissions dry bulk). Decarbonize the cargo-handling facilities.

Risk		Description	Public	Private	Shared	Mitigation
Risk of noncompliance on the E&S aspect of the concession agreement.			x	The parties to hire an Independent (IE) having E&S expert to review of the E&S aspect of the Concer Agreed during construand O&M.	endent eer ise complia ssion nent,	nnce

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	Risk	Description	Public	Private	Shared Mitigation
Climate risks	Damage to		X		Increased
*	port				height
	infrastructure				and
	and equipment				strength
	and loss of				of
	port				sea
	operability due to sea level				walls.
					Facilitate
	rise, increased storminess and				ecosystem-
	storm surges.				based
	storm surges.				adaptation.
	Negative				•
	impacts on				Implement
	navigation of				navigation
	inland				warning
	waterways as				systems.
	river flows are				Immuovo
	reduced due to				Improve
	changes in				emergency repair
	average				procedures.
	precipitation and increased				procedures.
	sedimentation.				Integrate
	seamentation.				climate
	Reduced				resilience
	navigability				in
	due to				maintenance
	increased				regimes
	magnitude and				(e.g.
	frequency of				dredging
	flooding and				plans;
	siltation due to				prioritize materials
	increased				tolerant
	extreme				to
	rainfall.				salinity
	Erosion and				and
	scour of				acidification).
	foundations,				
	pilings,				Provide
	footings, and				hydraulic
	shorelines				structures
	from overland				of
	flow.				an
					adequate
					capacity
					to ness
					pass
					water

under

*Based on "WB (2016) - Emerging Trends in Mainstreaming Climate Resilience in Large Scale, Multi-sector Infrastructure PPPs" and based on "IDB (2021) - Climate Risk and Ports: A Practical Guide on Strengthening Resilience"

Key variables to monitor on climate risks and its impacts, in particular for toll roads assets:

- Sea level rise (in meters)
- Wave height (in meters)
- Sea roughness inside port (in meters)
- Flooding(port area affected)
- Intense precipitation events (in millimetres)
- Wind speed (in km/hour)
- Storm surge (# events and intensity)
- Fog (# days affecting port operations)
- River/Channel flow rate (in m3/hour)
- Sedimentation rate (in m3/day)
- Coastal and bank erosion (port area affected)
- Port unavailability (# days per year)
- GHG emissions (tons CO2 e.g., per year)

Related Content

Guidelines for Implementing Asset Recycling Transactions (Download PDF version) - Now Available!

Additional Resources

Identifying Risks

Managing PPP risks with a new guide on guarantees

Page Specific Disclaimer

The Guidelines have not been prepared with any specific transaction in mind and are meant to serve only as general guidance. It is therefore critical that the Guidelines be reviewed and adapted for specific transactions To find more, visit the Guidelines to Implementing Asset Recycling Transactions Section Overview and Content Outline, or Download the Full Report.





