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Performance-Based Contracting for Non-Revenue Water Reduction Training

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This page contains materials that were presented at the Non-Revenue Water Performance-Based Contracts training held in Washington DC on March 22, 2017.

These materials can be used as guidance for learning the basics of performance-based contracts in non-revenue water.

Water Balance

Presentation on IWA's water balance and Easy Calc tool.

Resources:

- [Basics of Non-Revenue Water and Water Balance](#)

What is a Performance-Based Contract for Non-Revenue Water & Overview of the Preparation Process

This presentation covers:

- What is a PBC and the key components of these contracts
- Examples of PBC use and structures in different countries
- Phases in preparing a PBC and tools available

Resources:

- [What is a Performance-Based Contract for NRW and Preparation Process](#)

Non-Revenue Water: Utility Assessment and Practices

This presentation introduces non-revenue water practices for utilities. The topic was presented at the Non-Revenue Water Performance-Based Contracts training delivered in Washington DC in March 2017.

Resources:

- [Non-Revenue Water Practices](#)

Non-Revenue Water Practices Handout

Rating fields and criteria for NRW practices.

Resources:

- [Non-Revenue Water Practices Handout](#)

Performance-Based Contract Models

Presentation discussed different types of PBC models, including the all-inclusive contract, DMA bootstrapping, competitive discovery, self-optimizing 24/7 contract and the incentivized program manager contract.

Resources:

- [Performance-Based Contract Models](#)

Designing a Performance-Based Contract: Case Study Exercise

Exercise on designing a performance-based contract for NRW. Sections include: initial design considerations, PBC design principles and terms and conditions of the contract.

Resources:

- [Designing a Performance-Based Contract: Case Study Exercise](#)

Financing, Risks and Procurement Q&A

Q&A on financing, risk allocation, designing the tender process and practical guidance for PBC startup and implementation.

Resources:

- [Financing, Risks and Procurement in Non-Revenue Water Performance-Based Contracts](#)

Non-Revenue Water Global Program and Operational Manual

Explanation of the overall program for NRW PBC, including overview of available materials and support.

Resources:

- [Non-Revenue Water Global Program and Operational Manual](#)

Related Content

- [Water & Sanitation PPPs](#)
- [Case Studies and Lessons Learned - Water](#)
- [Sample TORs by Project](#)

Additional Resources

- [Selected World Bank Tools](#)
- [Transportation Toolkits](#)
- [Waste Management Toolkits](#)
- [Water & Sanitation Toolkits](#)
- [Waste Management Toolkits](#)
- [Climate Toolkits](#)
- [Gender PPP Toolkit](#)
- [Other PPP Toolkits](#)

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