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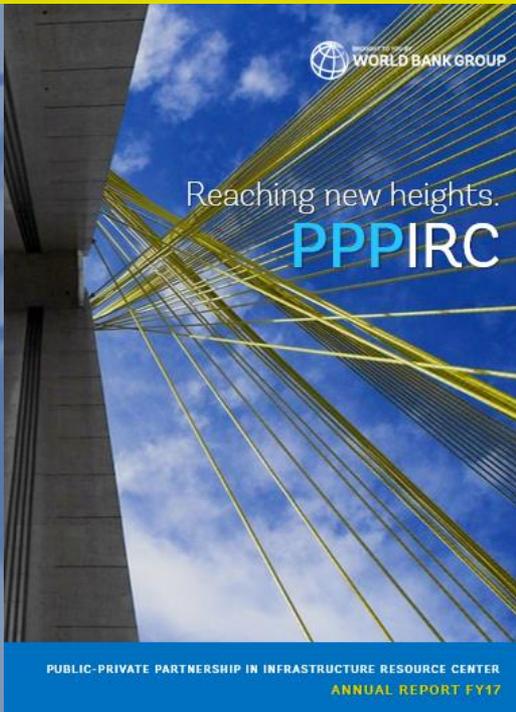
WORLD BANK GROUP

Reaching new heights.

PPPIRC

PUBLIC-PRIVATE PARTNERSHIP IN INFRASTRUCTURE RESOURCE CENTER

ANNUAL REPORT FY17



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“Thank you for sharing this report. This has been one of the best PPP knowledge investments that FOMIN/IDB has done. Well done.”

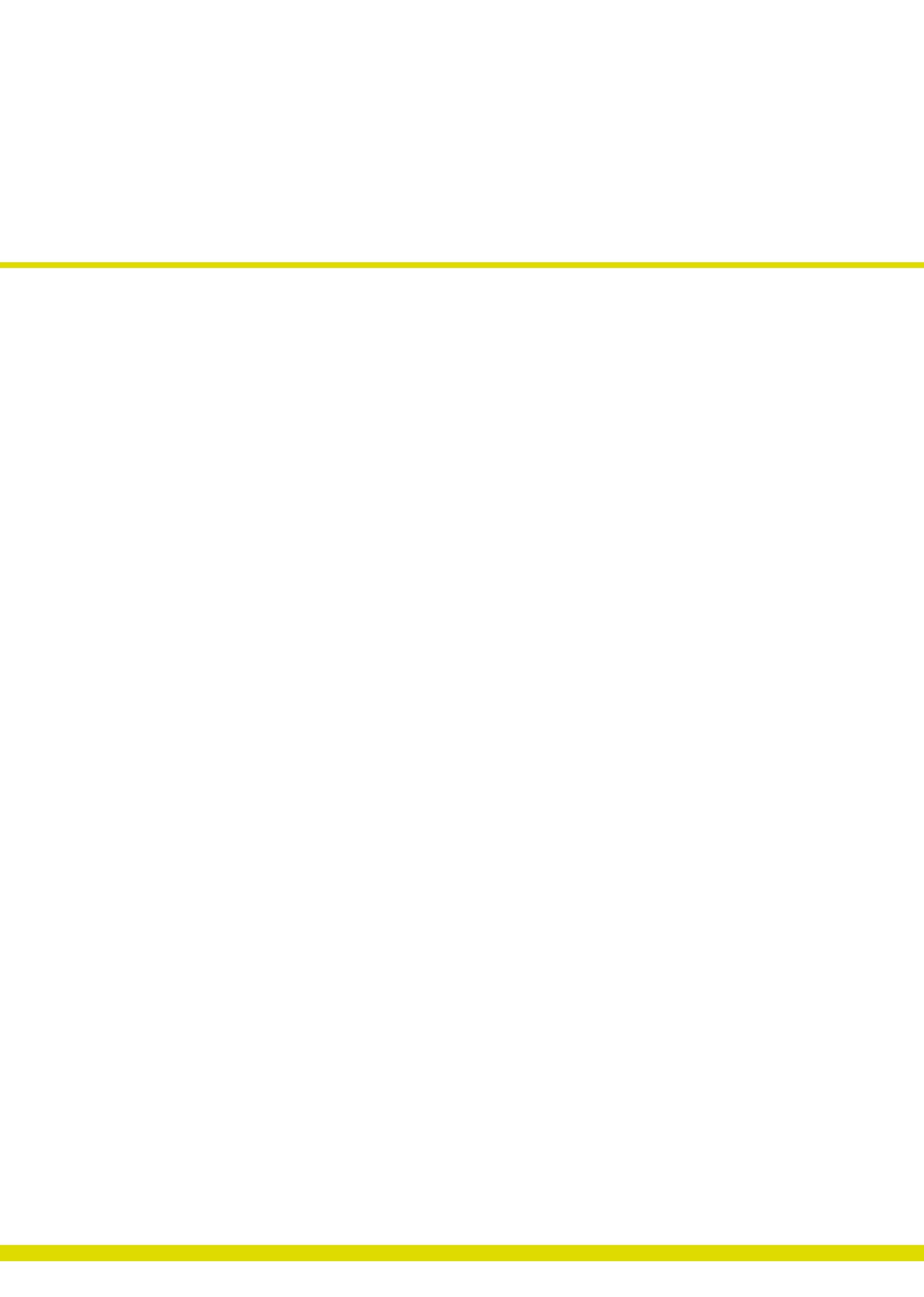
Multilateral Investment Fund (FOMIN) of the Inter-American Development Bank

“Bravo, for a job very well done. This knowledge has been missing for long (was often found fragmented or in the head of a few people only). This site is very rich with materials and case studies. Well done.”

Lead Urban Specialist
The World Bank Group

“comprehensive, well-structured and easy to navigate”

Global Islamic Finance Trust Fund



Public-Private Partnership in Infrastructure Resource Center (**PPPIRC**)

FY17 ANNUAL REPORT

1

EXECUTIVE SUMMARY

The PPPIRC team is pleased to present the Annual Report for FY17, which highlights the accomplishments of the 11th year of the online resource. With the site upgrade completed and the new site launched the previous year, the team has been able to turn with renewed focus to content development and marketing of the site. Thanks to these efforts, the site received 1,583,725 views over 647,750 unique visitors in FY17- an increase of 16% (page views) and 24% (unique visits) from the previous year. 210,602 visitors had an “interaction” with the site - such as downloading a document, or visiting multiple pages. According to the results of a recent user survey, 90% of users are satisfied with the quality of the site.

In terms of content development, the PPPIRC has continued to focus on cross-cutting themes and topics emerging in PPPs. FY17 saw the launch of the new Sub-national and Municipal PPPs page, which included material related specifically to the challenges of developing PPPs at the local or sub-national level in sectors as diverse as rooftop solar, street lighting, municipal parking and solid waste disposal.

The PPPIRC also “soft-launched” in FY17 (with a full launch in early FY18) the Small-and-Medium-Enterprises (SMEs) and PPPs page, which showcases innovative ways to involve SMEs in PPPs, including through legal frameworks, procurement criteria, contractual obligations, and/or training and promotion of SMEs. In addition, sections on Pro-Poor and Climate-Smart PPPs started to be developed in FY17 and will be released in the coming year. All of these sections, along with the section on Gender Impacts of PPPs released in FY16, reflect demand for real-world examples and precedents of how cross-cutting issues in PPPs can be addressed through legal documentation.

FY17 was also a year of consolidating relationships with our partners. The SMEs and PPPs page was partially supported by Inter-American Development Bank (IADB), and the materials for the Sub-National and Municipal PPPs page were drawn from the Sub-National Technical Assistance Facility at PPIAF (PPIAF also funded the development of the page). In FY17, PPPIRC partnered with the African Legal Support Facility (ALSF) to develop short “snapshot” summaries of the PPP legal frameworks of countries around the world. ALSF focused on developing the snapshots for African countries, while PPPIRC focused on developing the ones for countries outside Africa.

These snapshots are now available under the PPP/Concession Laws section of the website.

PPPIRC secured continuing support from our donors for the coming years, for which the team is very grateful.

Looking ahead, the PPPIRC team has an exciting year planned. Besides the new sections on PPPs for the Poor and Climate-Smart PPPs, the team also plans to expand its financing pages, including relating to ancillary financing documents, given the new emphasis on maximizing financing for development. The team will also update existing sector pages such as the energy and ICT pages, and continue to expand its offerings in Chinese, French, and Spanish.

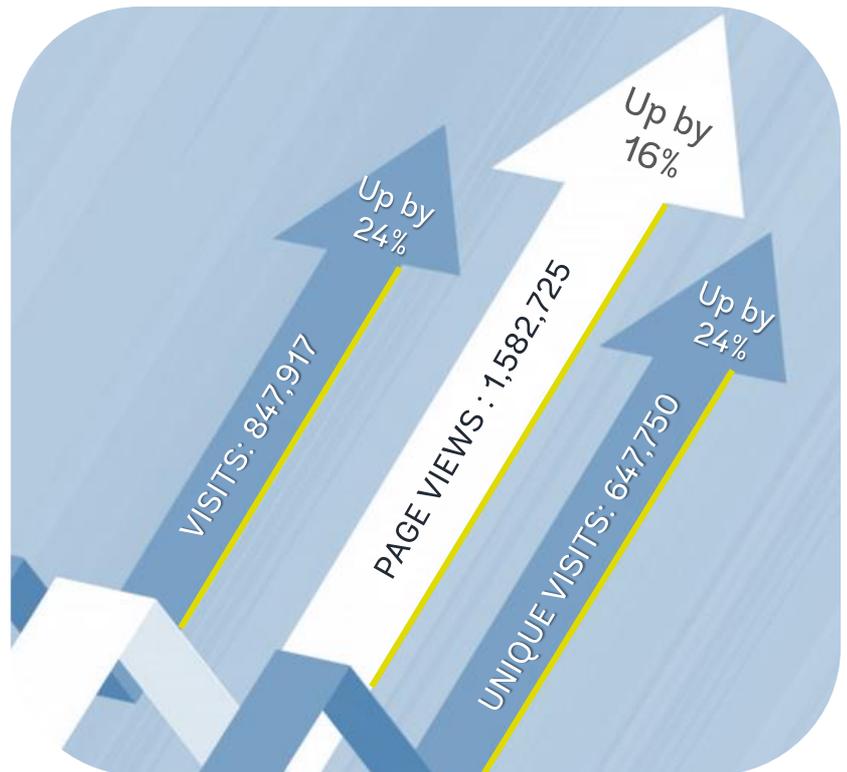
The PPPIRC team would like to take this opportunity to thank you for your support. We believe that the PPPIRC is more relevant than ever, and we look forward to a great year ahead.

Warmest regards,

Jen & Vicky

TTLs of PPPIRC

WEBSITE PERFORMANCE HIGHLIGHTS



Source: OMNITURE

GLOBAL REACH :

Over FY17, PPPIRC received visits from more than 200 countries/territories



Source: OMNITURE

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OVERVIEW OF PROJECTS

LAUNCH OF NEW PAGES & SECTIONS:

Sub-national & Municipal PPPs section



The sub-national and municipal PPPs section was developed in response to a demand for materials tailored to smaller projects at the sub-national level. It brings together sample bidding documents, agreements, and laws relating to sub-national PPPs, as well as specific materials organized by sectors commonly under sub-national or municipal responsibility, such as bus terminals, public parking, street lighting, grain storage, municipal solid waste, solar rooftop projects and health. The launch was complemented by 2 blog articles, “A Tale of... Cities” and “Three Ways to Partner with Cities and Municipalities to Mobilize Private Capital for Infrastructure.”

Small Medium Enterprises (SMEs) in PPPs section



SMEs can sometimes be disadvantaged when bidding for or implementing PPPs, but the government has much to gain from including their expertise and from building up local capacity. To assist governments to implement PPP policies or provisions that promote SMEs, the PPPIRC developed a new section on the inclusion of SMEs in PPPs. The section details legal/ policy mechanisms to promote or prescribe the involvement of SMEs in PPP, such through legislation, inclusive bidding criteria, companies’ stated diversity and inclusion policies, and policies to include existing operators in new PPPs. The initial publication was accompanied by a blog post on “How to foster a more inclusive environment for SMEs and PPPs. This section will be further promoted over the new FY.

Country Legal Framework Snapshots with ALSF



The PPPIRC collaborated with the African Legal Support Facility (ALSF) to develop summaries of the PPP legal framework in countries around the world. Countries were generally selected based on the completeness and stability of their PPP legal framework. ALSF focused on developing the snapshots for the countries in Africa, while the PPPIRC team developed them for countries outside Africa, and all of them were showcased on the “Public-Private Partnerships Laws / Concession Laws” page of the PPPIRC. Each snapshot features a 2-3 page summary of the key components of the PPP legal framework in a given country, including definition of PPP, key principles, institutional framework, procurement and approvals process, rights and obligations of each party, applicable law and disputes resolution, which allow the reader to gain a quick understanding of the basic PPP legal framework. The snapshots provide cross-referencing to the specific sections of the law for further information, and are available in two languages, English and French.

Development of Section on Community & Pro-Poor PPPs



Historically, few incentives have been given to service providers, and in particular private sector providers, to focus on access to services for the poor. Additionally, there are also policies/laws which hinder the development of innovative solutions from reaching the poor, such as restrictions on service delivery to informal settlements.

The PPPIRC in FY17 began working on an outline of possible mechanisms and solutions that can support services delivery to the poor by examining (1) key issues in PPPs for the poor, (2) laws and regulations supporting pro-poor services delivery, (3) contractual examples supporting pro-poor services delivery as well as other mechanisms supporting pro-poor services delivery and (4) examples of case studies on pro-poor PPP projects. This section is expected to be launched in mid- FY18.

Development of Page on Supplemental & Ancillary Legal Agreements



The PPPIRC is expanding its offerings of financing documents on the site. The site already provides an overview of project financing mechanisms and the related legal structures and documents. A suite of sample documents on supplemental and ancillary documents to a PPP contractual package, including direct agreements, leases, usage agreements are being developed by the team. These will soon be available online, along with term sheets for direct agreements and guarantees that have also been specially developed for the site.

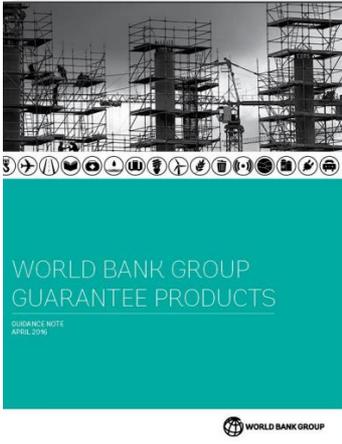
Collating Materials on Clean Technology & Climate Smart PPPs



Climate resilience is an increasingly critical component of infrastructure development. While the PPPIRC has had a renewable energy and clean technology section for many years, the team recognized that a wealth of new ideas and documents have materialized over the past few years in this field that is yet to be captured on the site. In FY17 the team started to review the existing pages, updating older links and adding new relevant content (such as PPAs) on the subsectors in renewable energy, including solar, wind, biomass, and hydro. Over the next FY, the team will expand the section to include sample documents and clauses on incentivizing climate resilience for PPPs in all sectors.

NEW RESOURCES & UPDATES ON SECTIONS IN OTHER LANGUAGES

WBG Guarantee & Risk Mitigation Instruments Guidance Notes in French & Spanish



Guarantees and risk mitigation instruments play a key role in the development of sustainable and affordable PPPs. The PPPIRC published a paper detailing the guarantee and risk mitigation products offered by the World Bank Group (including MIGA, IFC, IDA and IBRD), to guide policymakers in understanding the purpose and use of these instruments. Due to demand, the PPPIRC published the note in two additional languages, French & Spanish. The paper was disseminated at a World Bank Group DFID event in London and promoted at the Global Infrastructure Forum at the Spring Meetings in April 2017.

French & Spanish Version of Toolkit on Structuring PSP Contracts for Small-Scale Water Projects



The PPPIRC team has developed a Spanish (Guía Práctica: Estructuración de contratos de participación del sector privado para proyectos de agua en pequeña escala) and a French (Structurer les contrats de participation du secteur privé (PSP) aux petits projets d'approvisionnement en eau : Une boîte à outils) version of this resource, which aims to assist practitioners who are working on the next generation of PSP contracts for smaller water projects. Building on a review of PSP contracts developed in over 14 countries, as well as recent survey data, these toolkits provide actionable guidance on how best to structure contract and bidding documents.

Summaries and copies of contracts reviewed in preparation of the toolkit can be also be found at Small Scale Water Projects: Rural and Peri-Urban of the PPPIRC. They complement the Water and Sanitation PPPs section of the website.

Translation of Pages into Chinese



In response to increased demand from Chinese speakers who are interested to learn more about PPPs, the PPPIRC has translated selected key pages of PPPIRC into Chinese to promote increased accessibility to the site. Currently approximately 90 pages have already been translated in Chinese and are being in the PPPIRC website over the course of FY18. Furthermore, over the FY the Chinese government has disclosed dozens of PPP contracts to the public. The PPPIRC team is currently examining these materials to determine which ones can be included as resources for the site.

CONTENT DEVELOPMENT & COLLABORATIONS

User Survey: The following showcases the results of a user survey conducted in FY17



The team launched a user survey in December 2016 and collected around 200 respondents.

Where were they from?

The respondents came from all over the world, including:



- Africa (24%)
- East Asia & the Pacific (21%)
- Europe and Central Asia (19%)
- Latin America & the Caribbean (13%)

Other respondents were from North America, South Asia and the Middle East

What were they searching for?

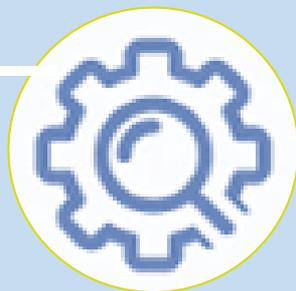
Most of them were looking for :

- specific PPP sectors or theme
- tools/ checklists/ risk matrices
- PPP laws/ regulations
- precedent infrastructure contracts
- as well as researching on PPPs in general



80%

of survey respondents found what they were searching for at the PPPIRC



89%

of them liked the new design of the site and thinks that the site is user-friendly



90%

believe that the quality of the content is good to excellent



88%

would recommend the site to others

Icons Created by Freepik
Source: Survey Monkey

Document Uploads



A total of 275 documents were uploaded to the PPPIRC between July 1, 2016 to June 30, 2017. Of these newly uploaded/updated resources, 39 were sample agreements, 121 were draft laws and regulations, 22 were checklists and toolkits, and 93 were PPP references.

Site Maintenance



The team continues respond to queries received through our helpdesk, fix broken links in a systematic manner and improve the coding of the site. The team is also reviewing the user-ability and responsiveness of PPPIRC's mobile site.

Concept Review & Advisory Panel Meeting



On October 28, 2016, the PPPIRC, along with the Knowledge Lab, held a successful review meeting on the two sites' strategic direction going forward. The meeting reiterated the relevancy of the sites and explored the ways that the PPPIRC could enhance its offerings (such as expanding into climate resilient infrastructure) in conjunction with the Knowledge Lab.

Also on December 7, 2016, the PPPIRC held an Advisory Panel meeting during Law, Justice and Development Week in Washington, DC. The panel indicated how pleased they were with the success of the new look of the site, the new pages and the continuing high metrics. The meeting discussed continued collaboration with PPIAF and IADB on the upcoming pages on inclusion of SMEs in PPPs and legal and contractual tools to promote local content in PPPs.

Review of Legal Regulatory Frameworks



The team is in the midst of overhauling the sections on sector regulation under the water, energy and transport sectors with a focus on how to regulate private operators and tariff levels to ensure value for money and affordability of the service. This is in coordination with initiatives being supported by PPIAF.

Icons Created by FreePik

Partner Collaboration & Initiatives



The PPPIRC has continued to collaborate with the Knowledge Lab on its content development, and to find linkages between the two sites, such as sharing information on the country pages.

PPPIRC worked with PPIAF throughout FY17 to link relevant documents to each other's site and finalize the last grant agreement. PPIAF has generously agreed to continue its support to PPPIRC for the next three FYs, starting from FY18, with a focus on fragile and conflict states and PPPs, and climate smart PPPs.

The PPPIRC is very grateful for in-kind and financial support from ALSF over the FY. ALSF provided relevant materials for the site as well as confirmed additional financial support.

PPPIRC would also like to acknowledge the continued support of IADB in FY17.

Linking to IPG & Other Partners



Besides the joint work plan with the PPP Knowledge Lab, the PPPIRC have also reviewed the outputs of key supporters such as PPIAF and ALSF and linked to the same. The site had also been linking to and supporting the work of the broader PPP CCSA such as on the Standard Contractual Provisions initiative and Benchmarking PPP Procurement. The PPPIRC also collaborated with the Global Infrastructure Hub (GIH) on Risk Allocation in the PPPs.

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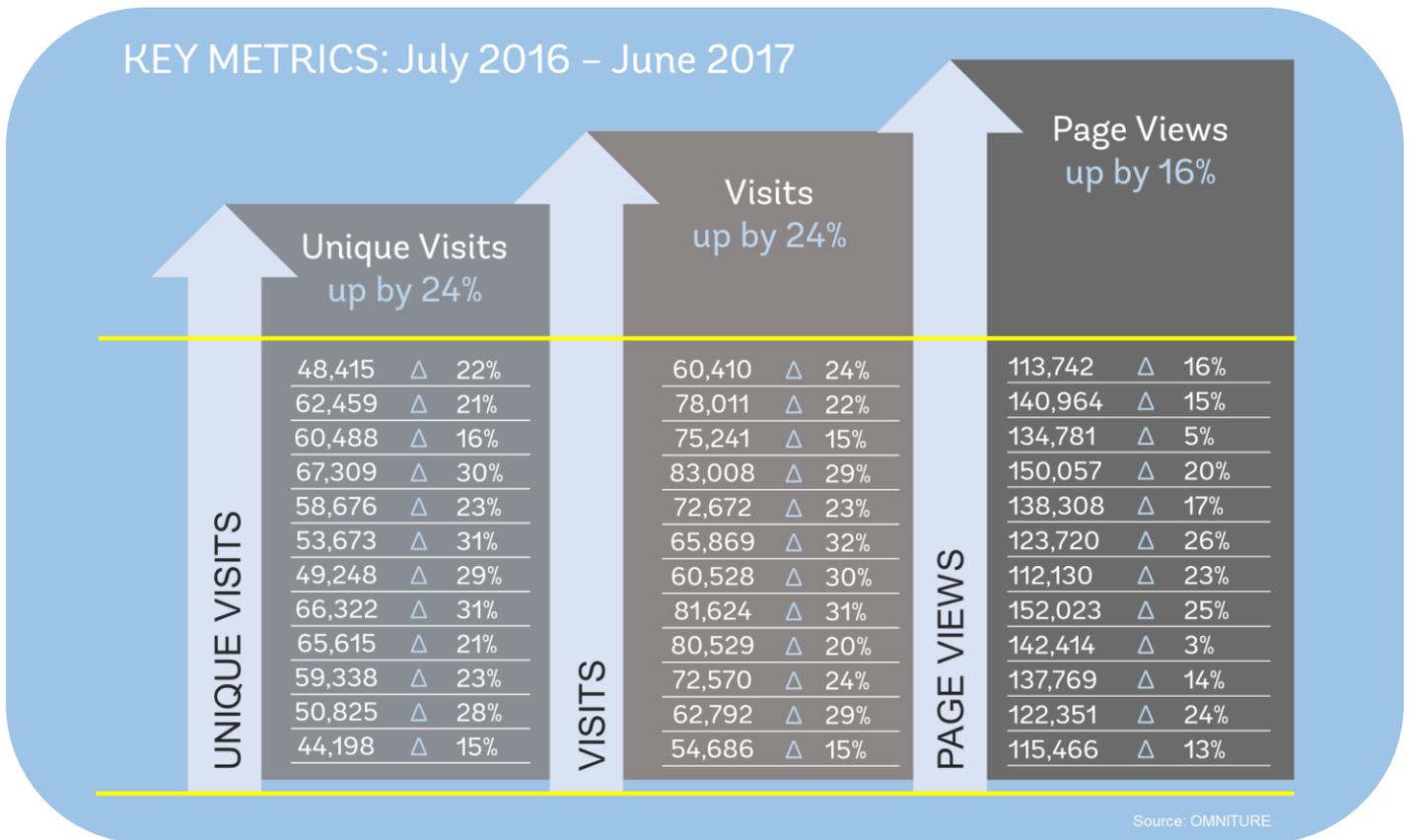
NEXT STEPS

PARTNER COLLABORATION & INITIATIVES



FY18 will see the launch of new thematic sections on the PPPs and the Poor and Ancillary Financing Documents, as well as a new section on Climate-Smart PPPs page, which will include a revamped version of the Clean Technology page. The team will also be updating and expanding existing pages such as on disputes resolution, transparency and disclosure, as well as financing. Additional resources in foreign languages, in particular Spanish and Chinese, will be added, and the team will continue to explore further partnerships, such as those with the Islamic Financing Trust Fund. The team plans to also collaborate more within WBG, in particular with the Climate and Poverty teams, aligning with PPIAF initiatives and the Knowledge Lab on cross-promotion and potentially, while continuing to develop and promote materials from our existing partners.

KEY METRICS



PAGE VIEWS : 1,582,725 ↑

- The PPPIRC saw a 16% overall increase in page views in FY17 - keeping the website well within over a million page views yearly.
- The number of page views is higher in each month in the Reporting Period as compared to the same period of the previous year.

VISITS: 847,917 ↑

- Visits to the site rose by 24% in FY17 from the 696,723 visits seen during the previous fiscal year.
- Stellar results could be observed during period of November 2016 to January 2017 which coincided with the launch of the site's new sections/pages as well as the user survey.

UNIQUE VISITS: 647,750 ↑

- The number of unique visitors to the site similarly rose by 24% with unique visits reaching its peak in the months of November and March 2017.

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WEBSITE ENGAGEMENT

How frequently do users return to the PPPIRC?

25%

of total visits to the site are return visits.

Of these:

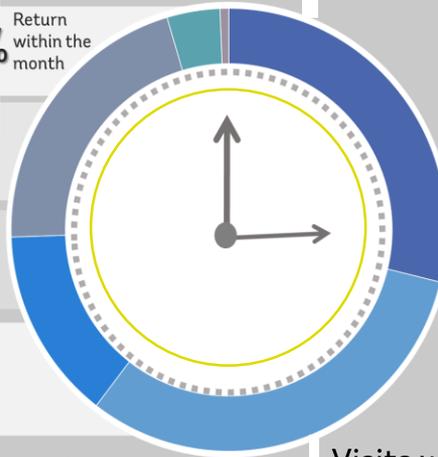
51%

Return within the same day

23% Return within the week

14% Return within the year

13% Return within the month



Source: Omniture

How & how long do they remain engaged?

Time Spent:

- 32% of visitors stay on the site for up to 5 minutes
- 14% remain on the site for 5 to 10 minutes
- 21% remain on the site for up to 30 minutes

Source: Omniture

What devices do they use to access the site?

85.6% of total views in FY17



2.5% of total views in FY17



11.9% of total views in FY17



Source: Omniture

Visits with Events:



210,602 total visits with events for FY17.

Source: Omniture

- The number links clicked/viewed during the Reporting Period increased by 169%. The PPPIRC saw 479,615 downloads, surpassing overall expectations for FY17.
- 11,376 of the website's total events led to PPIAF pages



Engagement via Email:

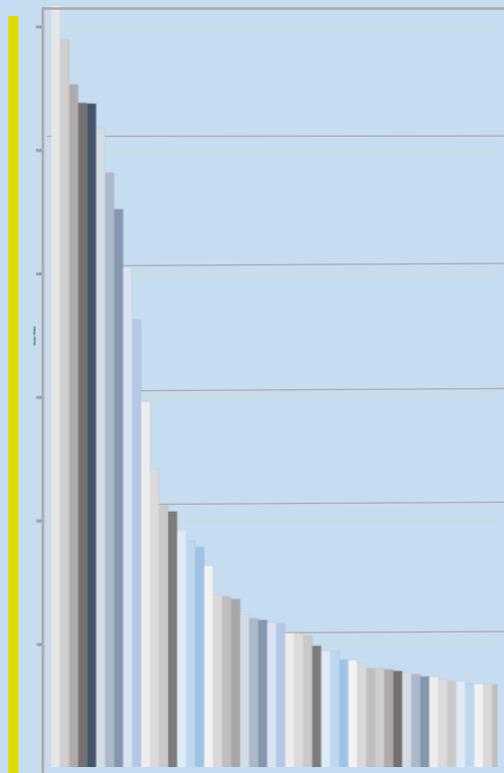
- The PPPIRC team received 1,468 emails during the Reporting Period. Majority of these emails are enquiries and feedback on specific content found in the website, suggestions on additional content, or even submission of new content and resources. The team had also received several subscription requests to the PPPIRC's mailing list. Please see the inside cover of this report for samples.

Source: Google Analytics

Where do our users go?

Most Viewed Pages:

- Sample Force Majeure Clauses
- Key Features of Common Law or Civil Law Systems
- Concessions Build-Operate-Transfer (BOT) and Design-Build-Operate (DBO) Projects
- Power Purchase Agreements (PPAs) and Energy Purchase Agreements (EPAs)
- What are Public Private Partnerships?
- Government Objectives: Benefits and Risks of PPPs
- PPPRIC-HOME
- Características Claves entre los Sistemas de Common Law y Derecho Civil
- PPP Arrangements / Types of Public-Private Partnership Agreements
- ¿Qué son las asociaciones público-privadas?
- Project Finance – Key Concepts
- Library
- Sample Terms of Reference (TORs) for PPP Advisors
- Search
- Public-Private Partnerships Laws / Concession Laws
- Example of an Alternative Dispute Resolution Clause
- Main Financing Mechanisms for Infrastructure Projects
- Management/Operation and Maintenance Contracts
- Unspecified | Public private partnership
- Sources of Law
- Checklists and Risk Matrices
- Public-Private Partnerships in Roads
- Financing
- Principales características des systèmes de « common law » et de droit civil
- Energy and Power PPPs
- PPP Units Around the World
- Risk Allocation Bankability and Mitigation in Project Financed Transactions
- Telecommunications - Laws Regulations and Licenses
- Joint Ventures / Government Shareholding in Project Company
- Public-Private Partnerships for Transport
- Government Support in Financing PPPs
- Procurement Processes and Bidding Documents
- Water & Sanitation PPPs
- Key Issues in Developing Project Financed Transactions
- About Public-Private Partnerships
- Acuerdos de APP / Tipos de Acuerdos de Asociaciones Público-Privadas
- Public-Private Partnerships in Airports
- Acercas de las Asociaciones Público-Privadas
- Contract Law - Limitations on Freedom of Contract
- Force Majeure Clauses - Checklist and Sample Wording
- Sources of Financing and Intercreditor Agreement
- Objetivos del Gobierno: Beneficios y Riesgos de las Asociaciones Público Privadas
- Avantajes et risques des PPP | Public private partnership
- Concesión Proyectos de Construcción-Operación-Traspaso (BOT) Proyectos de Diseño-Operación-Cons
- Solar Power Energy
- Legal Framework/ Enabling Environment Assessment for PPPs
- Ley de Asociaciones Público-Privadas - por país
- Change of Law - Checklist and Sample Wording
- Toolkits for Public-Private Partnerships
- Checklist for Operation and Maintenance Agreement

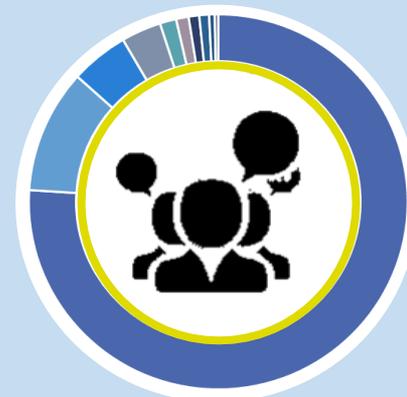


- **18%** of these most visited sections were also in languages other than English, mostly Spanish.

Source: Omniture

Which language are they using?

Languages Report:



- English: 1,081,695
- Spanish: 151,503
- French: 70,667
- Chinese: 48,566
- German: 19,861
- Portuguese: 15,218
- Japanese: 12,837
- Italian: 11,901
- Dutch: 6,765
- Arabic: 4,171

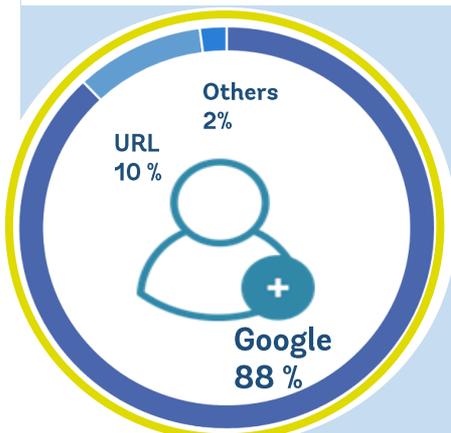
Source: Omniture

*The Languages Report captures the default browser language setting and displays those most used or preferred language by visitors to a website.

How do they get to the site?

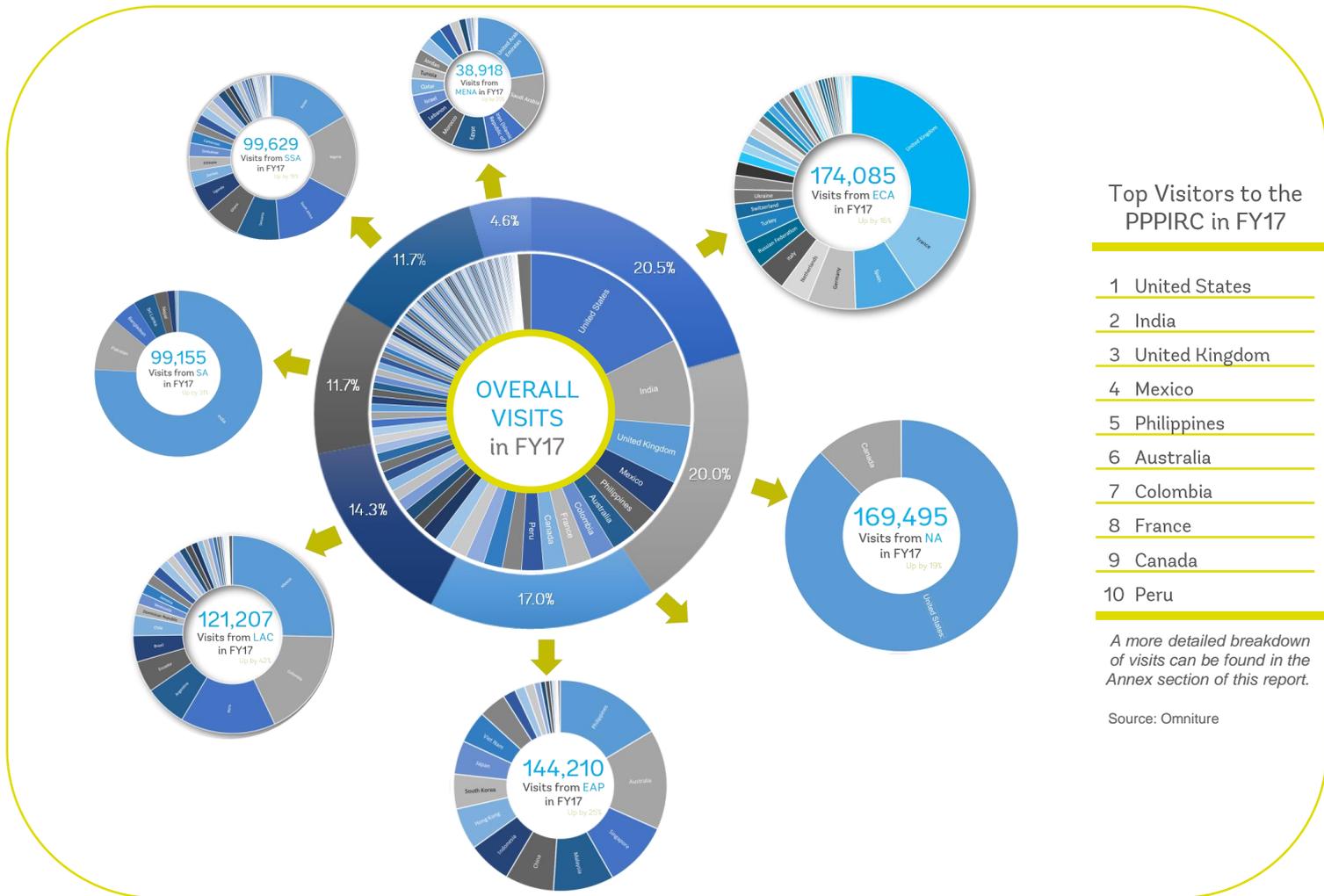
Top Referrer

- In most instances (**88%**), visits to the site were referrals from search engines, particularly through Google (82% of total search engine referral to the site). **10%** (or close to 200,000) of users directly typed out the URL or had the PPPIRC bookmarked.
- Other referrers websites included PPPIRCs partner sites such as ppiarf.org, gouv.fr, and fomin.org.



7

DEMOGRAPHIC PROFILE



VISITS FROM EAST ASIA PACIFIC (EAP) : 144,210 ↑25%

- The Philippines (↑:23,588 visits from 17,440) led the list of EAP countries with the highest traffic to the site in FY17 overtaking Australia (↑:22,169 from 18,552). They were followed by Singapore (↑:14,549 from 12,665), and Malaysia (↑:13,263 from 10,986). These countries have consistently topped the list of visitors from EAP in the past four years.
- China (↑:10,655 from 6,781), Indonesia (↑: 9,526 from 7,658), Hong Kong (↑:9,237 from 7,384), South Korea (↑: 7,691 from 6,381), Japan (↑: 7,434 from 5,919), Vietnam (↑:7,160 from 5,617), Thailand (↑: 6,052 from 5,101), remained among the 10 top sources of website traffic from the region during the Reporting Period.

VISITS FROM SOUTH ASIA (SA) : 99,155 ↑31%

- India continued to top the list of visits from South Asia in FY17 (↑:75109 from 57,770). Pakistan (↑:10,315 from 7,940), Bangladesh (↑:4,918 from 3,586), Sri-Lanka (↑: 4,171 from 2,694) and Nepal (↑:2,500 from 1,998) completed the list of top contributor from the region.

VISITS FROM EUROPE AND CENTRAL ASIA (ECA): 174,085 ↑16%

- The United Kingdom (↑:50,221 from 42,989) led in the list of visitors from the ECA followed by France (↑:20,676 from 17,744), Spain (↑:15,176 from 13,572), Germany (↑:11,496 from 9,041) and the Netherlands (↑:7,016 from 6,568).

VISITS FROM SUB-SAHARAN AFRICA (SSA): 99,629 ↑18%

- Total visits from SSA increased by 18% for FY17 from 84,458 of the previous Reporting Period. It accounted for 12% of the total overall visits to the site .
- Kenya (↑:16,457 from 16,172), Nigeria (↑:16,258 from 12,622), South Africa (↑:15,784 from 12,534), Tanzania (↑: 8,277 from 6,983), Ghana (↑:6,846 from 5,832), Uganda (↑:5,417 from 3,890), Zambia (↑:3,121 from 2,359), Ethiopia (↑:2,843 from 2,803), Zimbabwe (↑:2,646 from 2,396), and Cameroon (↑:2,243 from 1,773 from 658), rounded up the list of top visitors from the SSA region.
- Namibia, Senegal, Cote d'Ivoire, Rwanda, Botswana, and Mauritius remained strong contributors.
- There was a continued growth observed in the number of visits from French speaking Africa. Among them were Togo (↑81%), Benin (↑70%), Burundi (↑66%), as well as Seychelles (↑55%).

VISITS FROM THE MIDDLE EAST & NORTH AFRICA (MENA): 38,918 ↑20%

- UAE (↑:8,756 from 7,911) had the most visits from the region in FY17. Saudi Arabia (↑:5,712 from 3,767), Iran (↑:3,897 from 3,405), Egypt (↑:3,897 from 2,955) and Morocco (↑:2,462 from 2,233) trailed the United Arab Emirates in the list of countries with most visits MENA.

VISITS FROM LATIN AMERICA AND THE CARIBBEAN (LAC): 121,207 ↑42%

- LAC sustained its 42% growth in FY16 with visits increasing from 85,132 to 121,207 in FY17.
- Mexico similarly led the list of top visitors from LAC in FY17 with 30,758 visits, as it did in FY16 with 19,239 visits . It is followed by Colombia (↑: 21,401 from 15,638), Peru (↑:18,727 from 14,238), and Argentina (↑: 8,342 from 4,246) edging Ecuador (↑:6,224 from 4,394).

VISITS FROM NORTH AMERICA (NA) : 169,495 ↑19%

- The United States continued as the top overall contributor of overall traffic to the site in FY17 with 148,730 visits up from 125,505 visits in FY16.

8

OUTREACH & PROMOTION

The PPPIRC team collaborated closely with the PPP CCSA communications group in D.C., as well as the Hub’s Senior Communications Officer in Singapore in pushing new content, coordinating cross-marketing efforts and tightening communication gaps to streamline engagement. The team have also been quite active in the digital and social media space, issuing e-newsletters and contributing content to the Singapore Hub’s e-publications, as well as contributing regularly to social media such as Twitter and publishing 7 blogs. Along with these, the PPPIRC has invited law firms to write blogs, use and promote the site as well as contribute resources, such as the blog on “Rebooting Vietnam’s PPP program: Legislation that builds on lessons learned” submitted by Stanley Boots.

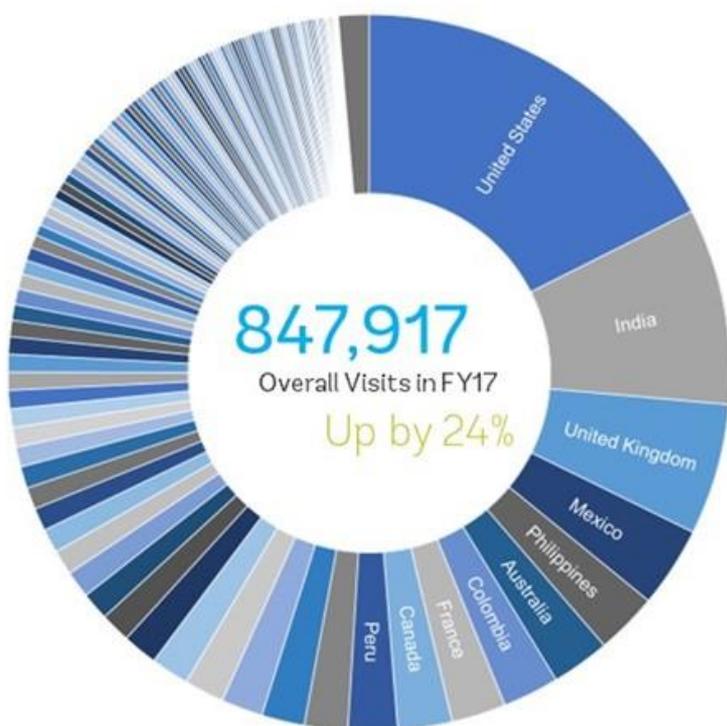
The PPPIRC was also promoted at events, forums and discussions, including the recent presentations to the governments of Mauritius and Tanzania, the Indonesia Roundtable Discussions, as well as Singapore Infrastructure Summit – during which the team produced and featured a short video presentation to promote the new look of the site as well as its new enhanced features. The team also hosted a Brown Bag Luncheon attended by colleagues from World Bank, IFC, and MIGA. The BBL hoped to promote closer collaboration among the different WBG teams within the hub, plug the PPPIRC website’s resources as well as other PPP knowledge products.

The team continues to receive a steady flow of enquires through its enquiry link and we endeavor to respond promptly to enquiries.



ANNEX

ANNEX 1

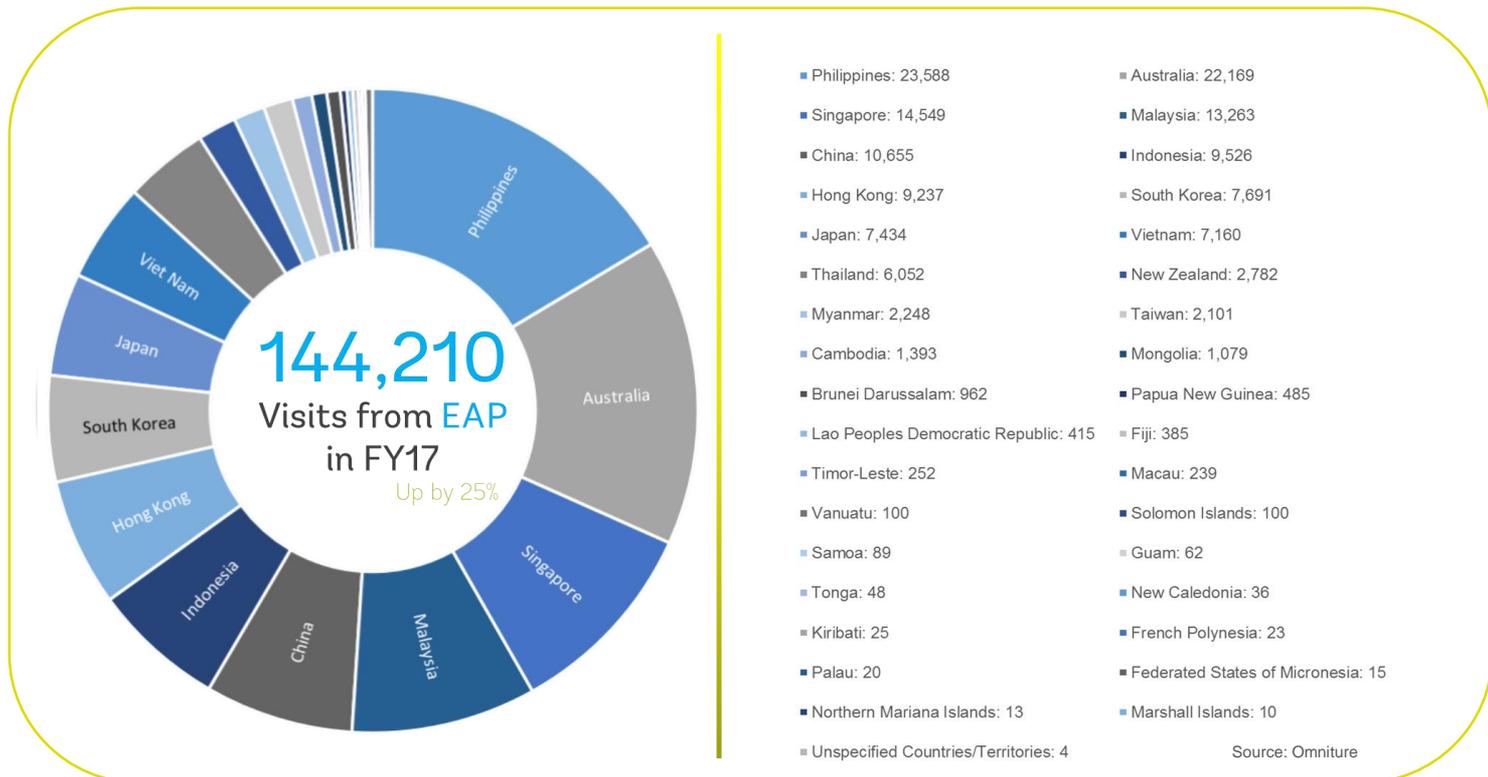


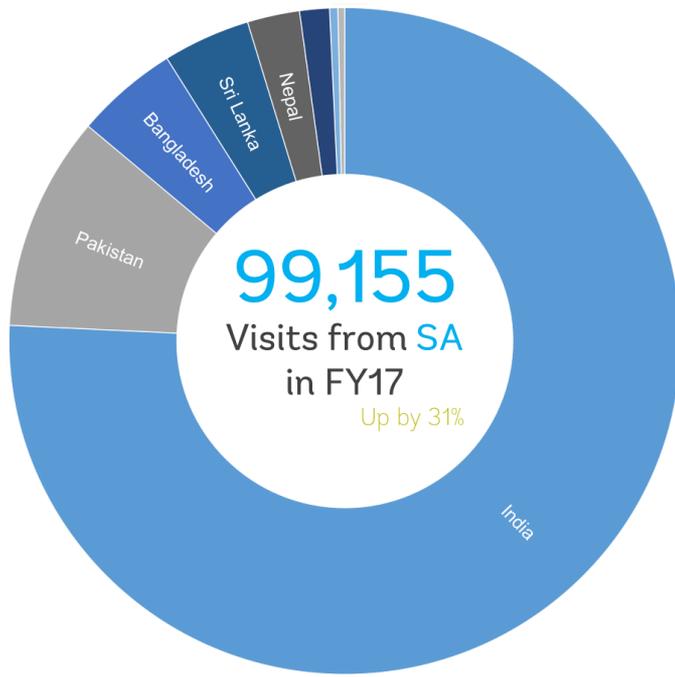
Source: Omniture

- United States: 148,730
- India: 75,109
- United Kingdom: 50,221
- Mexico: 30,758
- Philippines: 23,588
- Australia: 22,169
- Colombia: 21,401
- France: 20,676
- Canada: 20,608
- Peru: 18,727
- Kenya: 16,457
- Nigeria: 16,258
- South Africa: 15,784
- Spain: 15,176
- Singapore: 14,549
- Malaysia: 13,263
- Germany: 11,496
- China: 10,655
- Pakistan: 1,0315
- Indonesia: 9,526
- Hong Kong: 9,237
- United Arab Emirates: 8,756
- Argentina: 8,342
- Tanzania: 8,277
- South Korea: 7,691
- Japan: 7,434
- Vietnam: 7,160
- Netherlands: 7,016
- Ghana: 6,846
- Italy: 6,822
- Russian Federation: 6,651
- Ecuador: 6,224
- Thailand: 6,052
- Turkey: 6,012
- Saudi Arabia: 5,712
- Uganda: 5,417
- Brazil: 5,207
- Bangladesh: 4,918
- Sri Lanka: 4,171
- Chile: 4,060
- Iran (Islamic Republic of): 3,897
- Switzerland: 3,623
- Egypt Arab Republic: 3,553
- Ukraine: 3,488
- Belgium: 3,406
- Ireland: 3,331
- Zambia: 3,121
- Ethiopia: 2,843
- New Zealand: 2,782
- Zimbabwe: 2,646
- Poland: 2,513
- Nepal: 2,500
- Morocco: 2,462
- Dominican Republic: 2,267
- Myanmar: 2,248
- Cameroon: 2,243
- Venezuela: 2,221
- Greece: 2,156
- Denmark: 2,105
- Jamaica: 2,105
- Taiwan: 2,101
- Trinidad and Tobago: 2,086
- Sweden: 2,051
- Guatemala: 2,030
- Portugal: 1,960
- Lebanon: 1,857
- Israel: 1,821
- Namibia: 1,810
- Costa Rica: 1,795

■ Senegal : 1,752	■ Bhutan: 328
■ Cote D Ivoire : 1,739	■ Macedonia : 308
■ Austria : 1,703	■ Kyrgyzstan : 301
■ Romania : 1,686	■ Moldova : 289
■ Kazakhstan : 1,660	■ Lesotho : 279
■ Finland : 1,629	■ Iceland : 279
■ Qatar : 1,619	■ Mali : 276
■ Rwanda : 1,617	■ Swaziland : 256
■ Puerto Rico : 1,603	■ Gambia : 255
■ Botswana : 1,570	■ Timor-Leste: 252
■ Mauritius : 1,555	■ Gabon : 239
■ Luxembourg : 1,499	■ Macau: 239
■ Norway : 1,482	■ Belize : 215
■ Tunisia : 1,476	■ Suriname : 201
■ Bolivia : 1,454	■ Guinea : 198
■ Serbia : 1,440	■ Saint Vincent and The Grenadines : 189
■ Afghanistan: 1,420	■ Djibouti : 125
■ Jordan : 1,415	■ Syrian Arab Republic : 131
■ Cambodia: 1,393	■ Niger : 169
■ Panama : 1,347	■ Antigua and Barbuda : 168
■ Oman : 1,329	■ Saint Lucia : 160
■ Honduras : 1,306	■ Bermuda: 157
■ Kuwait : 1,259	■ Cayman Islands : 151
■ El Salvador : 1,237	■ Seychelles : 149
■ Albania : 1,227	■ South Sudan : 140
■ Others: 1,218	■ Burundi : 136
■ Paraguay : 1,130	■ Africa (Unspecified/ Other Territories) : 134
■ Georgia : 1,104	■ Yemen : 131
■ Mongolia: 1,079	■ Libya : 176
■ Uruguay : 1,051	■ Congo : 119
■ Bulgaria : 1,050	■ Cuba : 118
■ Algeria : 1,050	■ Mauritania : 111
■ Mozambique : 1,017	■ Tajikistan : 106
■ Czech Republic : 1,000	■ Vanuatu: 100
■ Brunei Darussalam: 962	■ Solomon Islands: 100
■ Nicaragua : 952	■ Dominica : 99
■ Hungary : 939	■ Cape Verde : 92
■ Bahrain : 901	■ Samoa: 89
■ Somalia : 852	■ Montenegro: 87
■ Lithuania : 851	■ Curacao : 81
■ Malawi : 817	■ Turks and Caicos Islands : 81
■ Madagascar : 814	■ Grenada : 78
■ Benin : 785	■ Chad : 76
■ Armenia : 769	■ Aruba : 74
■ Azerbaijan : 767	■ Guam: 62
■ Barbados : 724	■ Tonga: 48
■ Latvia : 706	■ US Virgin Islands : 46
■ Malta : 680	■ Saint Kitts and Nevis : 43
■ Croatia : 668	■ New Caledonia: 36
■ Haiti : 644	■ Monaco : 36
■ Belarus : 629	■ Europe (Unspecified/Other Territories) : 36
■ Slovenia : 586	■ British Virgin Islands : 36
■ Cyprus : 545	■ Latin America/Caribbean (Unspecified/Other territories)
■ Slovakia (Slovak Republic) : 543	■ Equatorial Guinea : 32
■ Burkina Faso : 537	■ Sint Maarten : 30
■ Iraq : 520	■ Gibraltar : 29
■ Bosnia and Herzegovina : 511	■ Isle of Man : 28
■ Papua New Guinea: 485	■ Andorra : 27
■ Uzbekistan : 472	■ Kiribati: 25
■ Togo : 461	■ Guernsey : 24
■ Sierra Leone : 457	■ French Polynesia: 23
■ Liberia : 447	■ Guinea-Bissau : 22
■ Lao Peoples Democratic Republic	■ Central African Republic : 20
■ Maldives: 394	■ Palau: 20
■ Democratic Republic of The Cong	■ Comoros : 19
■ Fiji: 385	■ Liechtenstein : 16
■ Angola : 379	■ Federated States of Micronesia: 15
■ Guyana : 370	■ Northern Mariana Islands: 13
■ Bahamas : 350	■ Saint Martin : 11
■ Estonia : 342	■ Sao Tome and Principe : 10
	■ Marshall Islands: 10
	■ Unspecified Countries/Territories: 4
	■ Turkmenistan : 4
	■ Greenland : 4
	■ Eritrea : 3

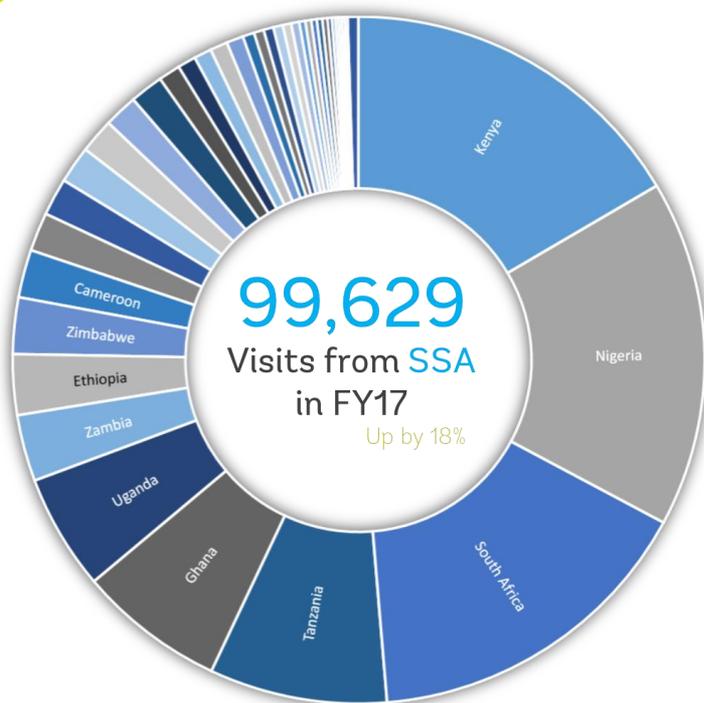
Source: Omniture





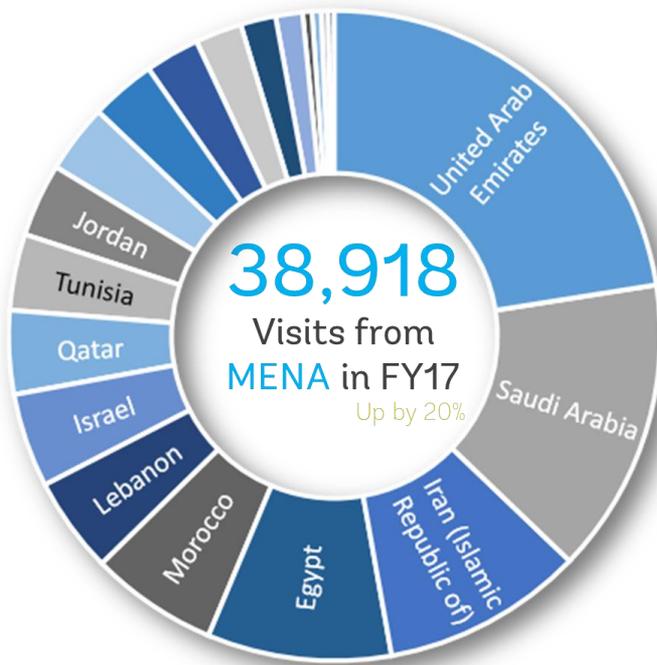
- India: 75109
- Pakistan: 10,315
- Bangladesh: 4,918
- Sri Lanka: 4,171
- Nepal: 2,500
- Afghanistan: 1,420
- Maldives: 394
- Bhutan: 328

Source: Omniture



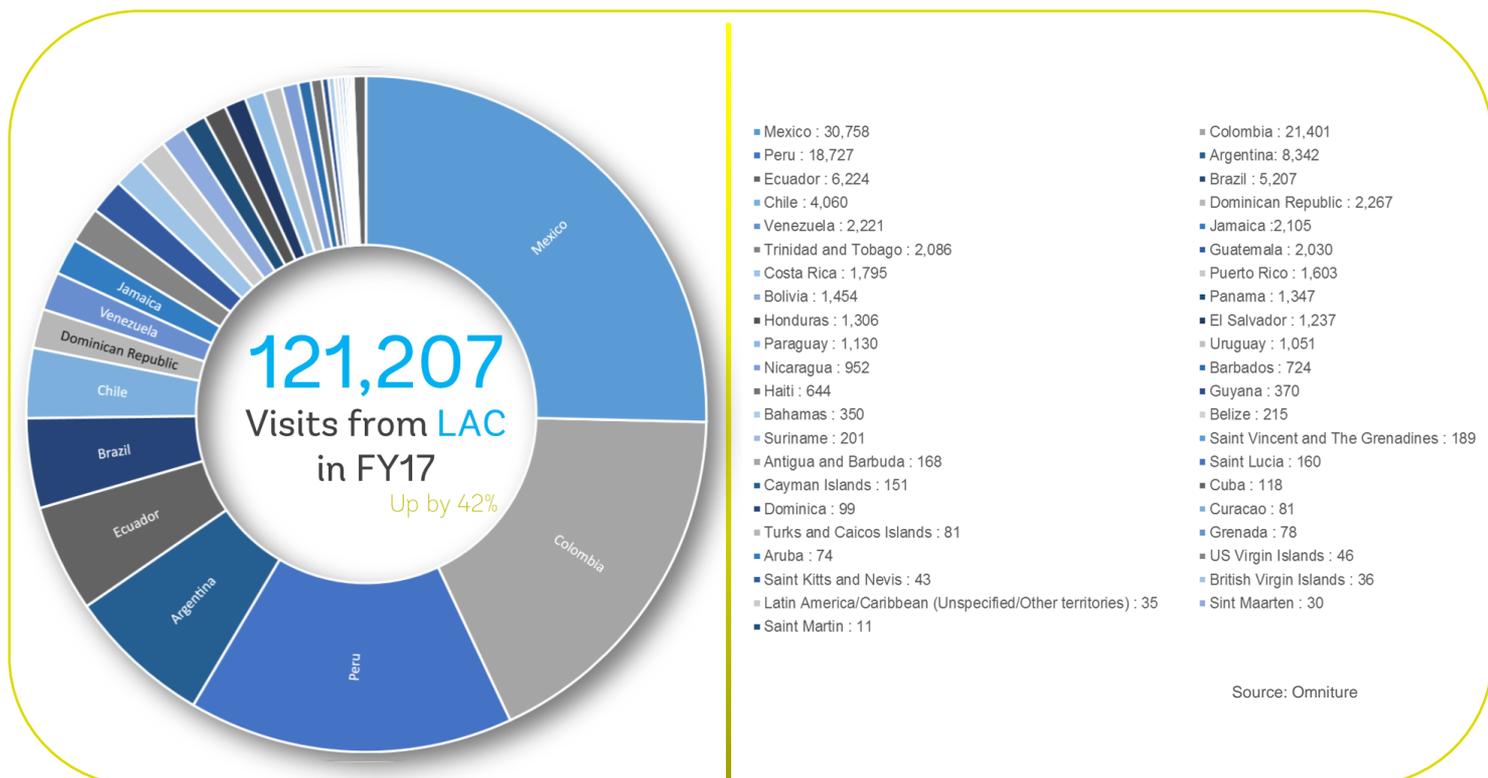
- Kenya : 16,457
- South Africa : 15,784
- Ghana : 6,846
- Zambia : 3,121
- Zimbabwe : 2,646
- Namibia : 1,810
- Cote D Ivoire : 1,739
- Botswana : 1,570
- Mozambique : 1,017
- Malawi : 817
- Benin : 785
- Togo : 461
- Liberia : 447
- Angola : 379
- Mali : 276
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- Guinea : 198
- Seychelles : 149
- Burundi : 136
- Congo : 119
- Cape Verde : 92
- Equatorial Guinea : 32
- Central African Republic : 20
- Sao Tome and Principe : 10
- Nigeria : 16,258
- Tanzania : 8,277
- Uganda : 5,417
- Ethiopia : 2,843
- Cameroon : 2,243
- Senegal : 1,752
- Rwanda : 1,617
- Mauritius : 1,555
- Somalia : 852
- Madagascar : 814
- Burkina Faso : 537
- Sierra Leone : 457
- Democratic Republic of The Congo : 393
- Lesotho : 279
- Swaziland : 256
- Gabon : 239
- Niger : 169
- South Sudan : 140
- Africa (Unspecified/ Other Territories) : 134
- Mauritania : 111
- Chad : 76
- Guinea-Bissau : 22
- Comoros : 19
- Eritrea : 3

Source: Omniture



- United Arab Emirates : 8,756
- Saudi Arabia : 5,712
- Iran (Islamic Republic of) : 3,897
- Egypt Arab Republic : 3,553
- Morocco : 2,462
- Lebanon : 1,857
- Qatar : 1,619
- Tunisia : 1,476
- Israel : 1,821
- Kuwait : 1,259
- Jordan : 1,415
- Algeria : 1,050
- Oman : 1,329
- Bahrain : 901
- Iraq : 520
- Malta : 680
- Djibouti : 125
- Libya : 176
- Syrian Arab Republic : 131
- Yemen : 131

Source: Omniture





United Kingdom : 50,221	France : 20,676
Spain : 15,176	Germany : 11,496
Netherlands : 7,016	Italy : 6,822
Russian Federation : 6,651	Turkey : 6,012
Switzerland : 3,623	Ukraine : 3,488
Belgium : 3,406	Ireland : 3,331
Poland : 2,513	Greece : 2,156
Denmark : 2,105	Sweden : 2,051
Portugal : 1,960	Austria : 1,703
Romania : 1,686	Kazakhstan : 1,660
Finland : 1,629	Luxembourg : 1,499
Norway : 1,482	Serbia : 1,440
Albania : 1,227	Georgia : 1,104
Bulgaria : 1,050	Czech Republic : 1,000
Hungary : 939	Lithuania : 851
Armenia : 769	Azerbaijan : 767
Latvia : 706	Croatia : 668
Belarus : 629	Slovenia : 586
Cyprus : 545	Slovakia (Slovak Republic) : 543
Bosnia and Herzegovina : 511	Uzbekistan : 472
Estonia : 342	Macedonia : 308
Kyrgyzstan : 301	Moldova : 289
Iceland : 279	Tajikistan : 106
Montenegro : 87	Monaco : 36
Europe (Unspecified/Other Territories) : 36	Gibraltar : 29
Isle of Man : 28	Andorra : 27
Guernsey : 24	Liechtenstein : 16
Turkmenistan : 4	Greenland : 4

Source: Omniture



United States: 148,730
Canada: 20,608
Bermuda: 157

Source: Omniture

“The PPPIRC website is terrific, and I recommend it to my students.
You and colleagues have really done a fabulous job”

Attorney and Independent Development Finance Consultant
Specializing in financing in emerging markets
Principal Counsel (Retired 2010) IFC - International Finance Corporation

“Several people asked to get access to more resources about PPP-arrangements, including for example sample bidding/contract documents. For this I would like to refer you to my colleague Vicky Delmon ...and point you to a great resource available on-line for free.

“The PPP Infrastructure Resource Center website contains guidance and sample bidding documents, especially for small-scale PPP in rural water. You will also find a toolkit on the website,...Information on water regulation and small water providers can also be found there.”

Sr. Water and Sanitation Specialist
World Bank Water Group

“It works very well- extremely comprehensive and informative!

Survey Respondent
DRM Consultant
The World Bank

“I find the PPP website really helpful – many thanks!”

Principal Specialist, Economics & Private Sector Development
Office of Evaluation and Oversight
Inter-American Development Bank

Prepared by:

Victoria Rigby Delmon
Jenny Jing Chao
Maria Agnes Evaristo

www.worldbank.org/pppirc

